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many of the quotes
leave the reader none
the wiser, and appear to
have been included
simply to add to the
volume of the book. A
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way to build long-term success? How can you lead calmly under pressure? The issues are the same whether you're managing a Premier League football team or a FTSE 100 company. Here, for the first time, some 30 of the biggest names in football management reveal just what it takes. With their every decision, remark,

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skill, and success or failure under constant scrutiny from the media and the fans, these managers need to be the most adroit of leaders. In *The Manager* they explain their methods, give examples of lessons they've learned along the way, and describe the decisions they make and the leadership they provide.

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Each chapter tackles a key leadership issue for managers in any walk of life and, in their own words, shows how the experts deal with the challenges they face in an abnormally high-pressure environment. Offering valuable lessons for business leaders and fascinating behind-the-scenes insights for football

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psychological and
management research
with compelling stories
and cases to reveal the
mindset and moves of

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the best (and worst)

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He realized that most of

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commitment, and dignity among their charges. As Dr. Sutton digs into the nitty-gritty of what the best (and worst) bosses do, a theme runs throughout Good Boss, Bad Boss - which brings together the diverse lessons and is a hallmark of great bosses: They work doggedly to "stay in tune" with how their

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Manager's (and
superiors, peers, and
customers too) react to
what they say and do.

The best bosses are
acutely aware that their
success depends on
having the self-
awareness to control
their moods and moves,
to accurately interpret
their impact on others,
and to make adjustments
on the fly that

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continuously spark
effort, dignity, and pride
among their people.

Why is it so hard to
make lasting changes in
our companies, in our
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own lives? The primary
obstacle is a conflict
that's built into our
brains, say Chip and
Dan Heath, authors of
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bestseller *Made to Stick*.

Psychologists have discovered that our minds are ruled by two different systems - the rational mind and the emotional mind—that compete for control.

The rational mind wants a great beach body; the emotional mind wants that Oreo cookie. The rational mind wants to change something at

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work; the emotional
mind loves the comfort
of the existing routine.

This tension can doom a
change effort - but if it
is overcome, change can
come quickly. In

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both minds and, as a
result, achieved

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In a compelling, story-driven narrative, the Heaths bring together decades of counterintuitive research in psychology, sociology, and other fields to shed new light on how we can effect

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be mentally retarded, a
brilliant, impatient fifth-
grader with cerebral
palsy discovers a
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Michael Hitt and Ken Smith bring together some of the most influential and original thinkers in management. They also reflect on the process of theory development, presenting their own personal accounts of the gestation of these theories.

Carlo Ancelotti is one of
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the greatest managers of all time, with five Champions League titles to his name. Yet his approach could not be further from the aggressive theatricals favoured by many of his rivals. His understated style has earned him the fierce loyalty of players like David Beckham, Zlatan Ibrahimovic and Cristiano Ronaldo. In

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When we try to think
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can't help but think of
words. Indeed, some
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